



# AL FALAQ INTERNATIONAL

Auditing and Economic Consulting Office



## INSPIRATIONAL DRIVING FORCE:

- The concept of envisioning, advising, implementing, and operating.
- A world in flux is not immune to structural changes, which grow with confidence.
- Businesses don't operate in a vacuum; context is crucial.
- Transform your business through our integrated and adaptive approach.

## Who We ARE.

AL FALAQ INTERNATIONAL AUDITING AND ECONOMIC CONSULTING OFFICE focuses on tailor-made solutions, specializing in accounting and business consulting based in Oman. As our core strengths in recent years, we have been offering audit & assurance, internal audit & risk advisory, business consulting, tax transactions, corporate legal support, and successfully catering to the MSMe and mid-corporate sectors at large.



## BLENDED BUSINESS INTERDISCIPLINARY APPROACH

Al Falaq International Auditing and Economic Consulting Office develops creative solutions to your business's vexing problems combining technology, industry insight, and agile work. Through the synergistic relationship of people with technology, we will be able to develop new ideas and innovations that will lead us to a better future. Hence, achieving success and achieving common goals is dependent upon the principles of TIR - Trust - Interest - Respect, which is paramount.

## SYNERGISTIC APPROACH

The depth and functional expertise of our team is unquestionably admired, but we believe that the value we capture transcends boundaries and crosses strategic functional areas, and multiplier effects can be seen when the whole is optimized rather than individual components.

## INTEGRATIVE STRATEGIC STRATEGY

A business' bottom line is affected by a wide range of factors, such as technology, supply chains, skilled workers, accounting standards, competitors, and other aspects of its business affairs. Thus, interdisciplinary professional services to clients, employees, and communities require asking the right questions when seeking a fresh perspective in the corporate world. A key strength of ours is the way we manage risks and enhance performance through innovative approaches and an impressive heritage.

## SERVICE ORIENTATION

As a team, providing quality bespoke services along with productivity and timely delivery of our assigned projects ensures competitive prices, which makes us a perfect choice for both public and private organizations and to a larger extent to ministries.

As a long-term advisor, Al Falaq International Auditing and Economic Consulting Office is committed to providing the highest level of expertise, understanding, and confidence to every client.



## PERMUTATIONS AND COMBINATIONS OF GLOBAL PARTNERSHIPS

By partnering with our global professional partners, our esteemed clients gain both local expertise and international perspective, enhancing success prospects. Regardless of where clients or partners are located, our team strives to surpass their expectations of our clients. As part of our senior professional's role, he/she shares their expertise and newest insights with all of our clients.

## Our Services

MSME Elite Smart Services	MSME Management Advisory	MSME Business Developments
Business Strategy Short - Long	Business Readiness Management	Market Research / Analysis's
Strategic/ Tactical Decision	Business Process Reengineering (BPR).	Product launch / Product development
One to one Mentoring	Business Compliance Management	International Market Entry and Export
Unleashing the potential business growth	Business Project Managements Process	Staying ahead in Competitive world Through Product Costing
Enterprise Financial Management	Banking Services Aids	Business Exit Strategy
Financials Audit	Facilitating Loans & Advances	Business Closure
Health Check Up	Cash Flow Management, Loan Restructuring	Insolvency or Bankruptcy or Liquidations
Financial Modelling	Other Banking Related Services	Merger vs. Acquisition
Setting up goals foe Cash flow Management	Working Capital Assessments, Project Finance & Advisory	Revival Plan / Turnaround restructuring / insolvency.
Business Elite services	Business Learning Mantra	Business Legal Entity Services
Feasibility Study Report	BMW of your enterprises	Investments Portfolio
Enchaining the balance sheet	Business Simulations Process	Preparing Reports on court disputes.
Process Automation Services & Solutions. (ERP)	Next-Gen Family Businesses Training	Business -Legal advisory

## Our Team

### Said Salim Said Al Badi : Chairman & Managing Director



Last four years heading as chairmanships of Al Falaq International Auditing and Economic Consulting  
Qualified Bachelor of Accounting and Finance (Gulf College)

A versatile background in financial governance operations with the Royal Guard of Oman over the past two decades. Offering multi-service support, guidance and mentoring to mainly SMEs and MSME on different business domains.

## Elite Team Members

### Samer H Sadek : BUSINNES STRATEGIC PLANNING & FINANCIAL MANAGEMENT PROFESSIONAL

The business professional Samer H Sadek has over two and a half decades of experience in Business Analysis, Industrial Management, Cost Management Consultancy, Financial Analyst work, organizational structure, and strategic planning. A proven track record of enhancing Return on Investment by multiples.

### Said M. Al-Riyami : HANDS ON IN CONTRACT MANAGEMENT

Proficient in overseeing multiple disciplines, encompassing project inception, design, construction, commissioning, client turnover, and project closure, utilizing over 35 years of project and contract management expertise. Experienced in both technical and administrative along with streamlined contract management procedures in the oil and gas sector.

## **Dinesh Parakh: BANKING & FINANCIALS EXPERTS**

Dinesh P, a veteran in the banking industry with over 22 years of banking expertise, primarily in leadership roles. Past 4 - years involved in financial consultancy and project advisory in Oman, working closely with various companies on matters such as arranging bank loans, conducting working capital assessments, managing cash flow, restructuring loans, dealing with import-export issues, and optimising management processes. Expertise's providing services to mid-Corporate and MSME in all industries.

## **Associate Team members in level of Business Consultants.**

A team of expertise with astute multi-faced management expertise has optimized technological and commercial growth with more than three decades of global experience. With over three decades of experience in the Middle East, Team members has encountered diverse job profiles in construction, hospitality, FMCG, and service. With his multidisciplinary expertise, Team members has provided insight into a wide range of industries over many years, including Manufacturing, Trading, Applications, Product Development, ERP solutions, Business Change Management, and business operations of various industries over a broad spectrum, specializations include restructuring, feasibility study, and Gap analyses.

## **Mission**

We provide accounting, auditing, tax planning, and business advisory services to businesses, entrepreneurs, and individuals, our team consists of professionals who strive to meet the needs of our clients in a timely, efficient, and innovative way, ensuring the value of the organization through objective and risk-based assurances.

## **Vision**

To become one of the world's leading professional firms, we will provide personalized, reliable, and value-driven services, render comprehensive tax and business services, assist enterprises in navigating complex situations during turbulent times, and rely on a team of experienced professionals to make the right decisions.

## **Core Value**

One of the core values of AL FALAQ INTERNATIONAL AUDITING AND ECONOMIC CONSULTING OFFICE is to keep up with change and maintain old - fashioned values such as sterling, responsible and committed professional services at all times. Among the values we adhere to are Commitment, Integrity, Respect, Communication and Client Care, Leadership and Loyalty, Excellence, Innovation, and Teamwork.

Get to know our leadership team that drives the strategic and operational goals of



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**or visit us**

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